



Grocery Exporters, Inc.



# Grocery Exporters



- Do you (or anybody you know) have a Food Related business?
- Do you have problems or challenges with your supply chain to get the products that you need for your business to be successful?
- Are you a full-line grocery shop or supermarket with customers who depend on you having quality products at good prices?
- Do you sell to small businesses that look to you for all their supply needs?
- If you answered YES to ANY of these questions, please check out what Grocery Exporters can do for you.





# Grocery Exporters

- Grocery Exporters is an affiliated company of Oscar Super Cash & Carry in Puerto Rico, a company that has been serving small- and medium-sized businesses in the food industry for 45 years.
- Grocery Exporters takes care of the export services that are offered from the same location Oscar Cash & Carry has been since 1974.
- Grocery Exporters is focused on selling DRY GOODS but can also provide REFRIGERATED AND FROZEN GOODS **(with the correct shipment company).**





# Grocery Exporters

- Long ago we noticed businesspeople from different Caribbean Islands shopping at our warehouse.
- Each person would fly to Puerto Rico, take a taxicab to our warehouse, pick all the products, pay for all the products, arrange for the order to be sent to the docks, go to the docks, and arrange and pay for the shipment to the destination.
- We began approaching each of these customers and offered to do all this legwork for them. That way, you can tell us what you need via the phone or email, and we will do all the work.
- Here is the way it normally happens...



# Process

## Two options:

- Send us Request For Quotation
- [www.GroceryExportersOnline.com](http://www.GroceryExportersOnline.com)

Review Quote

Approve Quote

## Coordinate Shipping

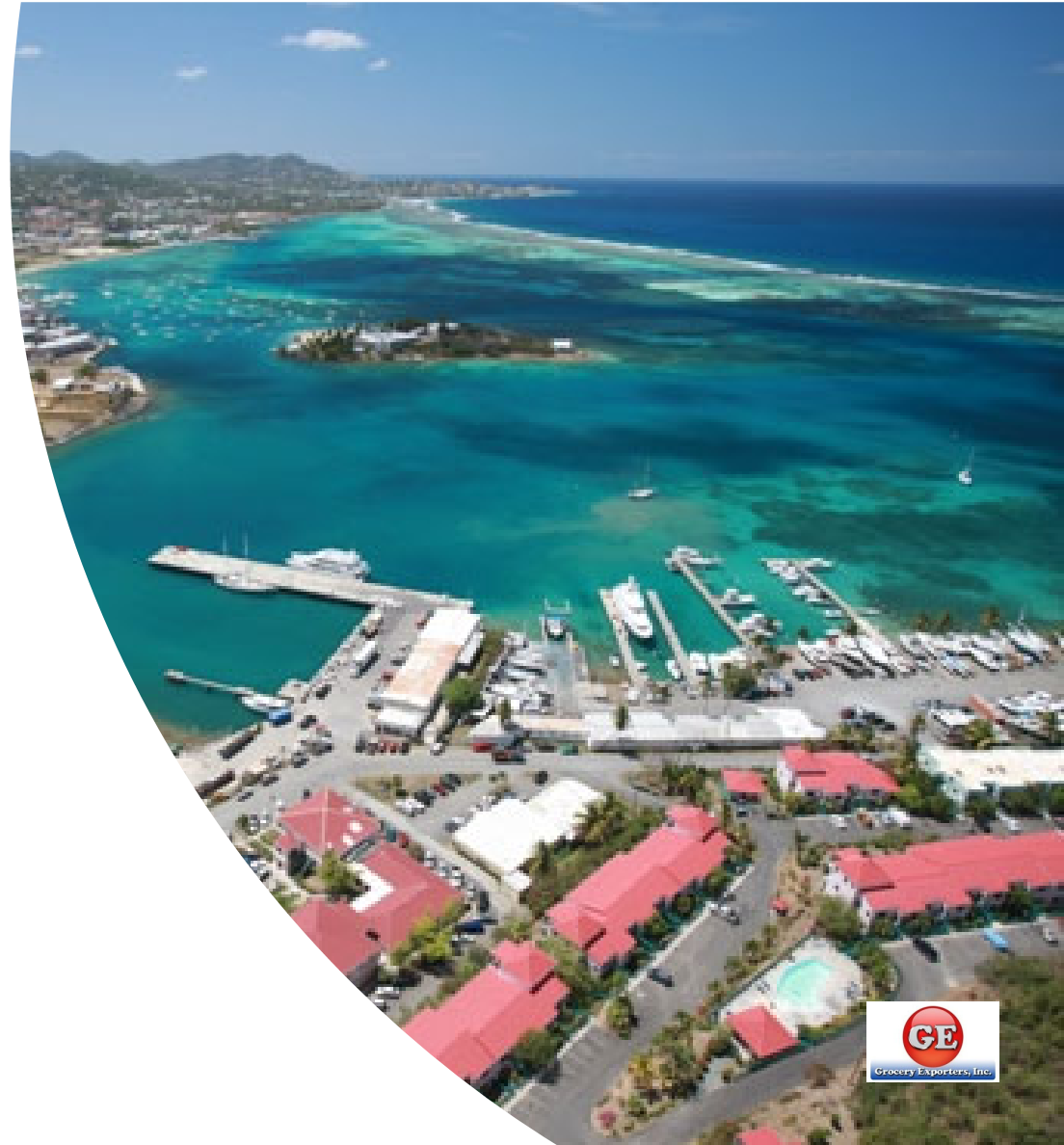
- Land - inside Puerto Rico
- Sea - from Puerto Rico

Expedite Payment  
Terms

Receive Shipment

# Send Quotation Request

- You can call us at (787) 743-9191 to speak to our Customer Service representatives to begin the process.
- The Customer Service representative can give you a full orientation on the whole process and assist you in completing the transaction.
- You can also send your request via email.
- You can also enter your request via the internet (on your computer or on your phone).
- We also accept orders directly through our Web Store
- Contacts:
  - Víctor Orona [vorona@oscarcc.com](mailto:vorona@oscarcc.com)
  - Javier Quintana [jquintana@oscarcc.com](mailto:jquintana@oscarcc.com)
  - Juliana Cintrón [jcintron@oscarcc.com](mailto:jcintron@oscarcc.com)
  - Kimberly Reyes [kreyes@oscarcc.com](mailto:kreyes@oscarcc.com)
  - Web Store: [www.GroceryExportersOnline.com](http://www.GroceryExportersOnline.com)
  - Web: [www.oscarcc.com](http://www.oscarcc.com)





## Go to our Web Store

- Go to:  
[www.GroceryExportersOnline.com](http://www.GroceryExportersOnline.com) and register for a Customer Account
- Once approved, you will be able to easily create an order on the website to begin the process.
- The order will be received by our offices and will continue with the same process as before.
- For future orders, you will be able to pull-up prior orders as a starting point and go back and edit your order (add or remove products, add or remove quantities).





## Review Quote

**It is very important to carefully review the quotation.**

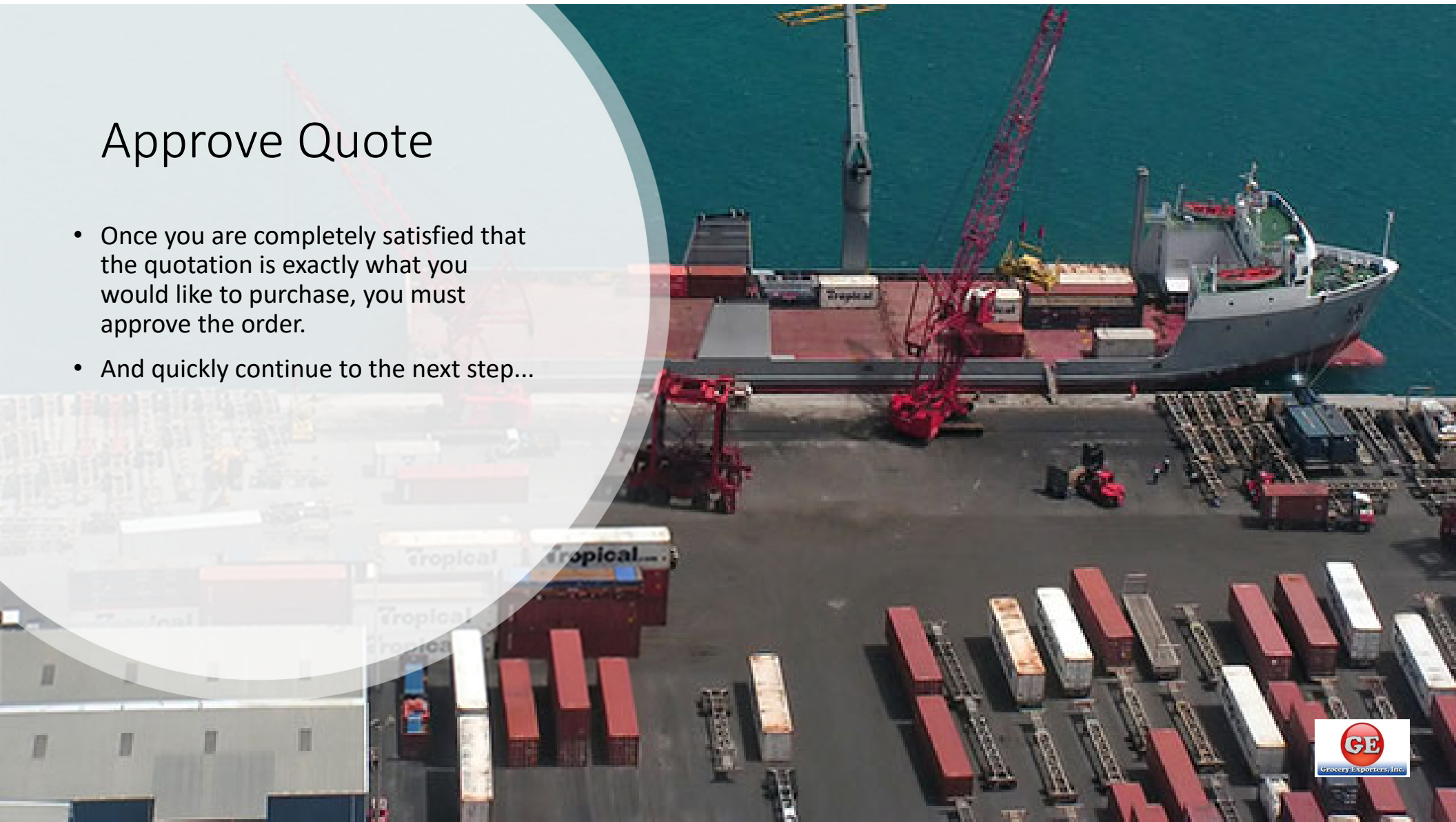
**If you have any questions about the products, the pack sizes, the prices, anything at all, this is the moment to ask those questions and clarify any doubt you may have.**





# Approve Quote

- Once you are completely satisfied that the quotation is exactly what you would like to purchase, you must approve the order.
- And quickly continue to the next step...



# Coordinate Shipping

- There are two shipments that need to be coordinated:
  - Land shipment from our warehouse to the docks
  - Sea shipment from the docks to your destination
- Land shipment:
  - We can arrange land transportation to the docks
- Sea shipment:
  - There are many alternatives for this portion
  - Here's the list:



# Sea Shipment

Shipping Line	Contact	Telephone
Priority Ro-Ro	Yoliana Tsotsoros	(787) 721-1922
Caribbean Transport (Admiral Pride)	Ricardo Vázquez	(787) 722-5866
New Way Shipping	Carlos Sánchez	(787) 397-2553
Water Spirit	Brenda Rodríguez	(787) 397-2553
Tropical Shipping	Edarritza Rosario	(787) 277-7073
Crowley	Yvette Rivera	(787) 793-8575



# Expedite Payment Terms

- In order to maintain our prices as low as possible, we require all orders to be paid before shipment.
- We can receive payment via Wire Transfer, deposit into our Banco Popular account or Credit Card
- Please coordinate with the Customer Service representative



# Receive Shipment

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- All the products in your order are double-checked for long expiration dates to make sure you receive quality products with plenty of time to sell.
- All our orders are photographed before being loaded into the land transportation portion. That way, if there are any problems, we can trace the shipment as best as possible.
- Please remember to coordinate insurance in your maritime shipping terms to protect your purchase.
- Problems are an inevitable part of life. It is very important to **FULLY INSPECT** your order **as soon as it arrives and inform us** of any problems that you may find. Sometimes when there is quick communication, we can find solutions.

